



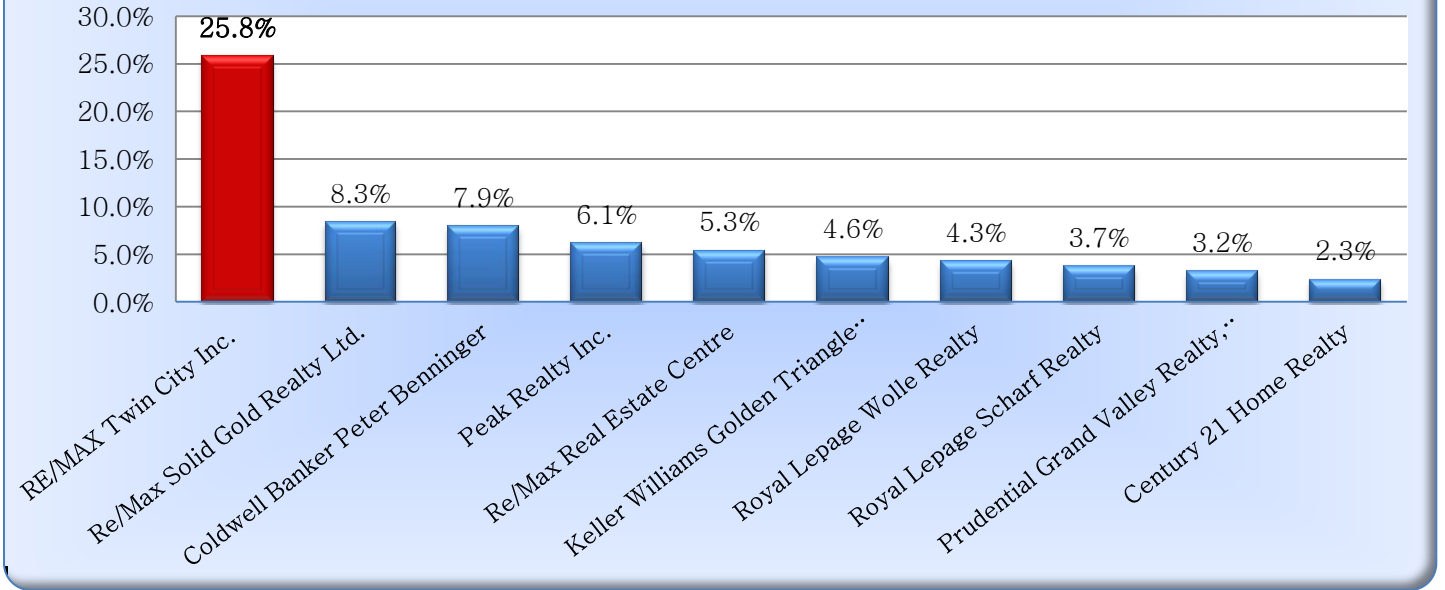
**RE/MAX**  
Twin City Realty Inc.  
Brokerage  
\*Independently owned and operated

# Market Share

Experience Counts. Results Define Us.

MLS STATS SEPTEMBER

## RE/MAX TWIN CITY TAKES 25.8% OF MARKET SHARE



	TOTAL # OF UNITS	TOTAL VOLUME	MARKET SHARE
<b>RE/MAX Twin City Inc.</b>	1,621.0	\$469,468,719	25.8%
Re/Max Solid Gold Realty Ltd.	476.5	\$151,602,388	8.3%
Coldwell Banker Peter Benninger	344.5	\$144,594,986	7.9%
Peak Realty Inc.	381.5	\$111,762,092	6.1%
Re/Max Real Estate Centre	325.0	\$97,085,509	5.3%
Keller Williams Golden Triangle Realty	287.5	\$83,558,204	4.6%
Royal Lepage Wolle Realty	266.5	\$77,512,246	4.3%
Royal Lepage Scharf Realty	197.5	\$67,233,490	3.7%
Prudential Grand Valley Realty, Kitchener	192.5	\$57,813,615	3.2%
Century 21 Home Realty	150.0	\$42,162,357	2.3%
Remaining Brokerages	1,513.9	\$520,081,697	28.5%
<b>MLS TOTAL</b>	<b>5,756.4</b>	<b>\$1,822,875,302</b>	<b>100.0%</b>

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January 1st - September 30th, 2011



# MLS STATS SEPTEMBER 2011

## Year To Date

	TOTAL VOLUME	TOTAL # OF UNITS		TOTAL VOLUME	TOTAL # OF UNITS
Re/Max Twin City, Kitchener	\$ 249,993,318	861.5	Gregorios Realty Inc.	\$ 2,332,225	9.5
Interboard	\$ 234,296,750	749.0	Deerwood Real Estate Ltd.	\$ 2,240,946	7.0
Re/Max Twin City, Waterloo	\$ 219,475,331	690.0	Coachhouse-Palmerston	\$ 2,175,800	13.5
Re/Max Solid Gold, Waterloo	\$ 148,394,938	462.0	Independent Brokers Realty Corp.	\$ 2,108,828	6.0
Re/Max Real Estate Centre	\$ 97,085,509	325.0	CityCorp Realty	\$ 1,908,719	8.0
Coldwell Banker Peter Benninger, Kitchener	\$ 95,406,389	310.0	Tristram Realty	\$ 1,876,932	7.0
Keller Williams Golden Triangle Realty	\$ 83,558,204	287.5	Hunsberger Realty Ltd.	\$ 1,513,000	5.0
Royal Lepage Wolle Realty	\$ 77,512,246	266.5	Lohmer Real Estate & Appraisals L	\$ 1,419,450	5.0
Royal Lepage Scharf Realty	\$ 67,233,490	197.5	T103	\$ 1,252,000	3.0
Prudential Grand Valley Realty, Kitchener	\$ 57,813,615	192.5	Ely Matlow, Brokerage	\$ 1,127,100	4.5
Peak Realty Ltd.- Waterloo	\$ 54,557,865	182.0	Homes by Watson Realty & Appra	\$ 1,016,500	4.0
Coldwell Banker Peter Benninger (C)	\$ 48,859,097	33.0	Links Corporate Realty Ltd.	\$ 996,560	4.5
Century 21 Home Realty	\$ 42,162,357	150.0	Flat Fee Realty Inc.	\$ 763,250	2.5
CB Richard Ellis Ltd.	\$ 42,124,336	82.0	Care Realty	\$ 644,500	4.0
Peak Realty Ltd.- Kitchener	\$ 30,684,819	109.5	724 Realty Inc., Brokerage	\$ 603,500	1.5
Re/Max Twin City, New Hamburg	\$ 24,649,649	69.5	Zahnd Real Estate	\$ 582,500	2.0
Smart From Home Realty Ltd., Brokerage	\$ 21,770,527	73.1	My Way Ontario Realty Ltd.	\$ 580,050	2.0
Homelife Power Realty, Inc.	\$ 20,393,138	53.5	Dial-A-Broker	\$ 547,950	2.0
Peak Realty Ltd.- New Hamburg	\$ 18,311,546	56.5	Ulmer Realty Ltd.	\$ 489,945	1.0
DTZ Barnicke Waterloo Wellington Limited	\$ 17,019,558	55.0	Global Realty Partners Inc.	\$ 372,875	1.5
Colliers Macaulay Nicolls (Ontario) Inc.	\$ 15,586,402	27.5	Donald Breadner, Brokerage	\$ 334,750	1.5
Team Realty	\$ 13,979,112	51.5	Coldwell Banker Peter Benninger (	\$ 329,500	1.5
Royal Lepage-Elmira	\$ 10,389,571	33.5	Golden Opportunity Realty Inc.	\$ 315,015	1.0
R W Thur Realty	\$ 9,823,600	28.5	Menyes	\$ 290,000	0.5
Kempston & Werth - Listowel	\$ 9,774,350	51.0	WO102	\$ 272,453	1.0
David McIntyre Real Estate Services	\$ 9,499,458	24.5	C582	\$ 250,500	1.0
Peak Realty Ltd.- Elmira	\$ 8,207,862	33.5	Peak Realty Ltd.- Wellington	\$ 243,500	1.0
Benjamins Realty	\$ 6,849,850	17.5	Premier Realty (KW) Inc.	\$ 225,000	0.5
CMA Realty, Ltd.	\$ 6,145,319	8.0	T129	\$ 205,000	0.5
M. Machel & Associates Ltd.	\$ 6,128,691	19.3	HP102	\$ 157,495	0.5
KW Casa Realty Inc.	\$ 5,659,229	17.5	OM803	\$ 152,500	0.5
Roger Roedding Real Estate Ltd.	\$ 4,699,950	14.0	T115	\$ 151,000	0.5
Howie Schmidt Realty, Inc. - Kitchener	\$ 4,640,525	16.0	Easy Home Realty, Brokerage	\$ 147,500	0.5
Williams Realty	\$ 4,577,425	16.0	Primus Realty Ltd. (Frobisher)	\$ 144,000	0.5
Primus Realty Ltd. (King)	\$ 4,314,240	7.0	C580	\$ 124,250	0.5
Nicholson Realty Inc.	\$ 4,141,350	11.5	BN101	\$ 120,000	0.5
CITIMAX Realty Ltd.	\$ 3,658,750	7.0	H. Degroot Real Estate Limited	\$ 96,600	0.5
Green City Realty Inc.	\$ 3,360,575	11.5	Coachhouse-Elmira	\$ 92,500	0.5
Re/Max Midwestern - Listowel	\$ 3,219,750	13.0	M. Lang Realty Limited	\$ 81,000	0.5
Re/Max Solid Gold-Elmira	\$ 3,207,450	14.5	Haney Realty Inc.	\$ 80,000	0.5
Trius Realty	\$ 2,883,718	11.5	Hp101	\$ 67,500	0.5
Solid State Realty Inc.	\$ 2,392,750	8.5			
			<b>MLS Total</b>	<b>\$1,822,875,302</b>	<b>5,756.4</b>

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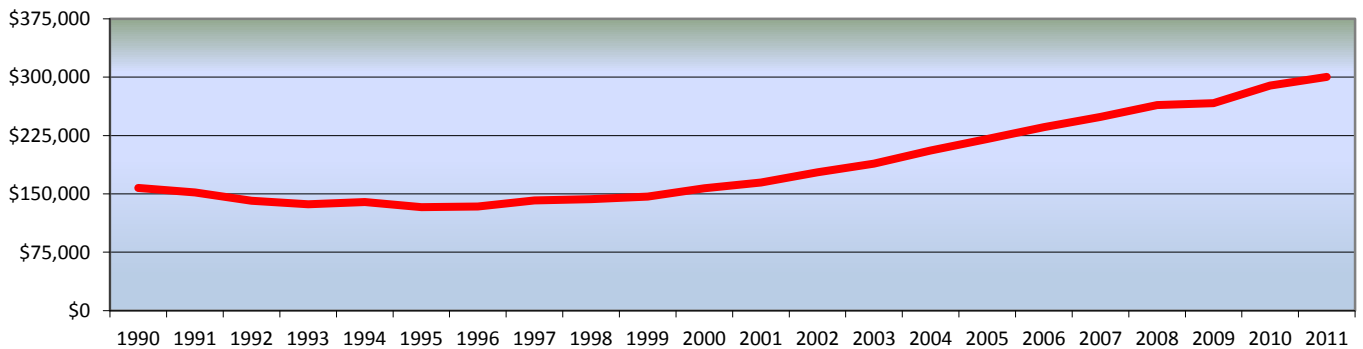
# Average Sale Price From 1990 to 2011

You can't live in an RRSP. Real Estate is your best investment.

**MLS STATS SEPTEMBER 2011**  
**AVERAGE PRICE FROM 1990 TO SEPTEMBER 2011**  
**ALL RESIDENTIAL LISTINGS IN ALL AREAS**

Year	# of Units	Total Residential Volume	Average Sale Price	Percent Change
1990	3,384	\$532,207,170.00	\$157,516	0.00%
1991	3,488	\$525,973,727.00	\$151,996	-3.50%
1992	3,846	\$546,710,610.00	\$141,000	-7.23%
1993	3,512	\$479,706,687.00	\$136,487	-3.20%
1994	3,599	\$503,438,936.00	\$139,466	2.18%
1995	3,387	\$450,332,797.00	\$132,939	-4.68%
1996	4,545	\$608,056,980.00	\$133,729	0.59%
1997	4,320	\$611,238,440.00	\$141,506	5.82%
1998	4,376	\$626,963,515.00	\$143,138	1.15%
1999	4,697	\$687,827,093.00	\$146,523	2.36%
2000	4,570	\$719,863,956.00	\$157,260	7.33%
2001	4,808	\$790,798,066.00	\$164,526	4.62%
2002	5,246	\$930,374,075.00	\$177,585	7.94%
2003	5,295	\$999,538,341.00	\$188,770	6.30%
2004	5,912	\$1,216,307,423.00	\$205,735	8.99%
2005	6,123	\$1,350,714,974.00	\$220,597	7.22%
2006	6,014	\$1,417,072,378.00	\$235,629	6.81%
2007	6,811	\$1,695,135,132.00	\$248,882	5.62%
2008	6,114	\$1,615,894,147.00	\$264,294	6.19%
2009	6,347	\$1,690,746,153.00	\$266,385	0.79%
2010	6,388	\$1,848,289,175.00	\$289,338	8.62%
2011	4,977	\$1,494,002,755.00	\$300,181	3.75%

**Average Sale Prices For Residential Listings In All Areas  
 Units Since 1990**



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